



**Board of Trustees
ADVANCEMENT AND EXTERNAL AFFAIRS COMMITTEE MEETING
Alumni-Foundation Event Center
Foundation Executive Board Room
Friday, September 16, 2016
9 a.m.**

AGENDA

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|---|-----------------|
| I. Call to Order | Tim King, Chair |
| II. Roll Call | Stephanie Crisp |
| III. Approval of Minutes (April 22, 2016) | Tim King |
| IV. Board of Visitors Update | Michael Brown |
| V. University Advancement Report | Ken Sigmon |
| A. Staffing and Structure Update | |
| B. Fundraising Reports | |
| C. Campaign Report/Update | |
| D. Latest Trends in Philanthropy | |
| E. Division Updates | |
| i. Goals for Fiscal Year | |
| ii. Key Strategic Metrics | |
| VI. Other Business | Tim King |
| VII. Adjournment | Tim King |